

King George County Economic Development Authority  
Meeting Minutes  
February 13, 2020

**Call to Order:**

The meeting was called to order at 5:08 pm. in the Revercomb Building Board Chambers, followed by the Pledge of Allegiance. Members present were Beckey Gallamore, Dreda Newman, Rick Pabst, Dylan Teaford, Amberleigh Wankel, and Ian Fox. Guy Booth was absent. Also present were Nick Minor, Kim Wilson, and Michele Washington.

**Public Comment:**

There was no public comment.

**Approval of December 2019 and January 2020 Meeting Minutes:**

Dreda Newman made the motion to approve the December 2019 and January 2020 Meeting Minutes as written. Rick Pabst seconded the motion. The minutes were approved as submitted.

**Presentations and Reports:**

**Beckey Gallamore** had no report.

**Dylan Teaford** reported that he would continue working on the EDA website this month.

**Ian Fox** introduced himself and reported that he was new to King George County, having moved here last summer. He had been in the power plant development business and had spent the last twenty-five years living and working in various countries throughout Asia, more recently in Southeast Asia. He remarked that he came to King George for his children who were approaching high school age. He wanted to provide them some grounding and stability, since they had moved every few years to different countries. He chose King George because he liked the environmental aspects and the wholesomeness of the county and felt it would be a good place to raise a family.

**Dreda Newman** reported on the upcoming event on February 29<sup>th</sup> at the library, "An Evening in the Stacks", celebrating the L. E. Smoot Memorial Library's 50<sup>th</sup> Anniversary. She stated that it was a free event, but that people still needed to register through Eventbrite.

**Rick Pabst** had no report.

**Nick Minor** reported that he attended the King George Commitment to Education & CTE Night event. His report also included the following:

Meetings & Calls

- NC RioT-Call- Jan 13<sup>th</sup>
- Germanna President-Meeting-Jan14th
- NSWC Deputy of Small Business- Meeting-Jan 15th
- STEM Center/ GOVA-Call-Jan22nd
- Quarterly Breakfast-Meeting/Networking-Jan 23<sup>rd</sup>
- Potential Business-Meeting-Jan 23<sup>rd</sup>
- FRA Investors Event-Meeting/Networking-Jan 29th
- KG Chamber members-Meeting/Networking-Feb 4th
- STEM Center/ GOVA-Call-Feb 6<sup>th</sup>
- SBA-Call-Feb 6th
- FRA/NSWC-Call-Feb 6th
- Mach 37 KG expansion-Call-Feb12<sup>th</sup> (Mach 37 is a state supported cyber security accelerator, who submitted a proposal to expand in the region. Mach 37 is a part of the Center for Innovation Technology which is state funded. Seed funders want to invest their money in these high tech companies and try to help them grow and this is the cyber arm of that.)

**Initiatives**

- Maxx Potential-Software Apprenticeship Program
  - a. Maxx Potential program is funded and classes are scheduled to begin March 27th and 28th ED department will begin coordinating the marketing campaign with Maxx Potential and ODU in the coming days

- Regional Innovation Science and Education Center (RISEC)
  - a. Submitting a letter of intent to GO Virginia (is an initiative by Virginia's senior business leaders to foster private-sector growth and job creation through state incentives for regional collaboration by business, education, and government.)
  - b. May require a contribution from EDA and County.
- CDL Program
  - a. Working with Rappahannock Community College to bring a Commercial Driver's licenses program to the county.
  - b. On hold until we can find 2 acres close to 301 or 3.
- Regional Industrial Facilities Authority
  - a. Working with the Fredericksburg Regional Alliance to form a RIFA within the Fredericksburg Region.
  - b. Requested a work session with BOS and FRA to explain the RIFA formulation and how its benefits King George.
- ODU Reed Program-DoD Product and Market Discovery Program
  - a. Awaiting ODU to notify us that the consulting agreement was approved by the Foundation's director
  - b. Once approved ODU's Institute of Entrepreneurship and Innovation will transfer \$24,000 to the EDA to be used for entrepreneurs affiliated with DoD contractors or government employees. (The reprogram is to hire a consultant to help a DoD affiliated patent holder, inventor, or someone with a great idea to identify a market and take that product to market. The EDA will market this program to anybody who would be interested. They do not have to be from King George County however, they will have to come to King George County to establish that business.

Rick Pabst moved that the EDA encourage Nick Minor to continue his dialogue with RISEC initiative, sign the letter of intent required, but bring back the details to the EDA before any money exchanged hands. Dylan Teaford seconded the motion and the motion carried.

### **Election of Chair and Vice-Chair**

Kim Wilson explained the duties of the Chair and Vice-Chair positions to the EDA.

Rick Pabst made the motion to elect Dylan Teaford as Chair of the King George County EDA. Beckey Gallamore seconded the motion and the motion passed. Dreda Newman moved to elect Ian Fox as Vice-Chair of the King George County EDA. Rick Pabst seconded the motion and the motion passed.

### **Discussion Items:**

#### **a. Meeting Schedule for 2020**

Rick Pabst made the motion to accept the EDA calendar as the second Thursday of each month from 5:00 pm.–7:00pm., held in the Revercomb Building Board Chambers. Dylan Teaford seconded the motion and the motion carried.

### **Adopt Standards of Conduct**

The Standards of Conduct were signed by all EDA members present.

### **Small Business Appreciation Event**

Dylan Teaford made the motion to move forward with the Business Appreciation Event and budgeting \$6,000 for the event to be held on an available Wednesday in May. Beckey Gallamore seconded the motion and the motion passed. Ms. Gallamore said that she would check the availability of the Citizens Center for the event.

### **Closed Session**

Ian Fox made the motion to go into closed session per FOIA Section 2.2-3711(A) (3) and (5).

Beckey Gallamore seconded the motion, the motion passed, and the EDA went into closed session for purposes of discussing or considering the potential disposition of publicly held real property, where discussion in an open meeting would adversely affect the bargaining position on negotiation strategy of the public body and for discussion concerning a prospective business or industry where no previous announcement has been made of the business' interest in locating or expanding its facilities in the community.

Ian Fox moved that the King George County Economic Development Authority return to Public Meeting and certify by vote that the only public business matters lawfully exempted from open meeting requirements by Virginia law, and only such public business matters as were identified in the motion convening the closed meeting were heard, discussed, or considered during the closed meeting.

Becky Gallamore seconded the motion. All members' votes were certified, the motion carried, and the meeting went back into session.

**Action Items**

**a. Vote on Industrial Park Lease Option**

Amberleigh Wankel made the motion to accept the lease as presented, with a good faith attempt at a CSR request. Not obtaining a CSR contribution would not prevent the EDA from accepting the lease.

Becky Gallamore seconded the motion and the motion carried.

**b. Approval of Fund Transfer for EDA Expenditures**

Rick Pabst moved that the King George County Economic Development Authority authorize the transfer of \$49,453 from the Money Market Account to the Cash Account to cover yearly expenses. Becky Gallamore seconded the motion and the motion carried by a 5-0 vote, each member voting as follows: Ms. Wankel Aye; Ms. Gallamore Aye; Mr. Teaford Aye; Mr. Pabst Aye; and Mr. Fox Aye.

On a motion by Ms. Gallamore, seconded by Mr. Pabst, and carried by a 4-0 vote, each member voting as follows: Ms. Wankel Aye; Ms. Gallamore Aye; Mr. Teaford Aye; Mr. Pabst Aye; and Mr. Fox abstained, the King George County Economic Development Authority authorized the appropriation of \$20,000, but with the contingency not to exceed \$30,000, from the Cash Account for execution of a contract to provide railroad improvements at the Industrial Park.

**Adjourn**

Dylan Teaford made the motion to adjourn the meeting of the King George County Economic Development Authority until the next meeting on March 12, 2020 at 5:00 pm. in the Revercomb Building. Ian Fox seconded the motion, the motion carried, and the meeting adjourned at 7:09 pm.

**Minutes submitted by: Michele K. Washington, Administrative Assistant**

**Signature:** \_\_\_\_\_

**Date Approved:** \_\_\_\_\_